

Curriculum Vitae

AARON WEINER, CCIM, CPM®, LEED® AP

Education:

Stanford University – Bachelor of Arts, 1977, Film & Broadcasting major

Post Graduate Work:

Receiverships: Seminars sponsored by the California Receivers Forum and the sixteen hour comprehensive course on Receivership Law and Practice presented by the California Receivers Forum, January, 2009.

Professional Designations:

CPM® (Certified Property Manager®) – Institute of Real Estate Management, 1987
CCIM (Certified Commercial Investment Member) – CCIM Institute, 2002
LEED® AP (Leader in Environmental and Energy Design Accredited Professional) – United States Green Building Council, 2009

Professional Association Governance:

Institute of Real Estate Management, Orange County, CA Chapter 91 – Vice President of Membership 1998-2001
CCIM Southern California Chapter – Board of Directors, 2004-2005

Licenses:

California Real Estate Brokers License (#00846992), 1983

Professional Experience:

WEINER PROPERTY SERVICES, INC. @ KW Commercial, Beverly Hills **Present**
President

Tenant representation brokerage for retail, office, and industrial/manufacturing users. Clients include companies with several locations in multiple states. Extensive market knowledge of submarkets throughout Los Angeles and Orange Counties.

THE TENANT GROUP, Los Angeles, CA **2016-2019**
Executive Vice President

Tenant representation brokerage for retail, office, and industrial users.

BAILES & ASSOCIATES, INC., Los Angeles, CA **2012-2016**
Sr. Vice President

Tenant representation brokerage for retail, office, and industrial users

PACIFICORE TENANT ADVISORY SERVICES, Irvine and Los Angeles, CA 2009-2012
President

Tenant representation brokerage and commercial property management consulting

NEWPORT REAL ESTATE SERVICES, INC., Costa Mesa, CA 2002-2009
Sr. Vice President

Senior level involvement in several company disciplines including Corporate Advisory Services, Property Management, and Development

PARKER PROPERTIES, Aliso Viejo, CA 1998-2002
Vice President

Responsible for management and operations for company's class A and B office buildings, including the premier Summit Office Campus in Aliso Viejo, CA

CB RICHARD ELLIS, Newport Beach, CA 1993-1997
Associate Vice President, Director of Operations (1995-1997)

Oversight of Management Services Division for the Orange County and Inland Empire region. Responsible for the performance of eight real estate managers generating approximately \$1.5 million in management fees per year. Duties included client relations, business development and new account transition.

Senior Real Estate Manager (1993-1995)

Created the Special Assets Management Group for the Orange County/Inland Empire region, exclusively managing REO through to disposition for foreclosing institutions.

CHAMPION PROPERTY MANAGEMENT COMPANY, Long Beach, CA 1990-1992
General Manager

Set up property management systems for this development company's for-sale inventory of 11 shopping centers, culminating with the sale of all 11 properties in just over one year and retention of eight properties as fee-managed accounts.

WEINER PROPERTY MANAGEMENT, INC., HUNTINGTON BEACH, CA 1987-1990
Owner/President

Developed, marketed, and managed mixed use properties. Also provided property management consultation services and created and presented a lease negotiation seminar for small retailers.

LA CAZE DEVELOPMENT COMPANY, TORRANCE, CA 1986-1987
Director of Property Management

Advanced the company from a two-principal, two-admin organization to a fully automated real estate development and management company. Oversaw all management for one million square feet of retail and office space in Los Angeles, San Diego, and Contra Costa Counties..

COLDWELL BANKER COMMERCIAL, Torrance, CA 1982-1986
Real Estate Portfolio Manager

Managed a portfolio of up to 15 retail, office and industrial properties totaling more than 1.65 million square feet. Ranked as one of the company's "Top Ten" revenue producing property managers, nationwide.

Litigation Support

Expert witness for commercial real estate issues including landlord-tenant disputes, contract interpretation, property operations and maintenance, lease default and enforcement, lease accounting and reporting, property management practices, and mitigation of damages.

- LAX Enterprise, L.P. v. Amalgamated Bank, et al LASC Case No BC 488864
(Retained by Jeffer Mangels Butler & Mitchell LLP)

Teaching/Training

CB Commercial (presently CB Richard Ellis) – *National Commercial Property Management Training Faculty*, 1996-1997

Cal State Fullerton - *Commercial Real Estate Practice*, Guest Lecturer, 1997

Private Seminar – *Lease and Landlord Negotiations for Retailers*, Author and Presenter, 1993-2010

Community Service

Rotary Club of Downtown Los Angeles – President 2016-17,

Membership Director 2017-2019

Jewish Federation of Orange Council – *Real Estate Council*, Board Member/Former President, 2001-2010

Institute of Real Estate Management, Orange County, CA Chapter 91 – *REStart* – a Program of the Bobby Jo Lewis Foundation, Founder and Chair of the Orange County, CA program offering training and career placement in the multi-family property management industry.

Other Professional Affiliations

Central City Association of Los Angeles – Business Advocacy Member, 2012-2018

ProVisors – Professional Networking Organization, 2010-Present

Honors and Awards

CPM® of the Year, Institute of Real Estate Management, Orange County, CA Chapter 91 2004

Chairman's Teamwork Trophy – CB Commercial, 1996